Weatherby HOA Meeting Minutes: 11/18/2012 Board Members in Attendance: Steve Berner, Raymond Swearingen, Becky Fox Meeting Location: Lot 11, Steve Berner's residence Community Member in Attendance: None Meeting called to order at: 7:03 Quorum: Yes

- 1) Bring Meeting to Order
- 2) Review and Approve Minutes for 09/30/12 & 10/30/12
 - MSP 3-0 Minutes Approved
- 3) Discussed Becky's position on the board
 - Motion to make Becky treasure
 - i) MSP 3-0 Motion carried
- 4) ACC Update
 - A specific homeowner has committed to being caught up with compliance issue by end of year
- 5) Collection Agency Discussion
 - Process of turning over extremely delinquent homeowners to a collection agency
 - Steve contacted multiple venders
 - i) Best rate found 25%
 - ii) Some rates as high as 35%/40% and 50%
 - iii) If collection is successful, we will recover 75% of balance due
 - Our legal steps so far work to our benefit for collection process
 - Local agency nothing up front and keeps 25% of amount collected
 - Skip tracking and garnishments
 - Additional fees if agency needs to pursue legal judgments but we've already done that so that saves us money

- Success Rates
 - i) Depends on situation of person being collected from and details available going into process
 - ii) Two homeowners being considered for collection
 - (1) One there is high confidence of full collection
 - (2) The other reasonably confident
 - iii) We have much more detailed information than typical client
 - (1) Typical client 30%-50% success rate
 - (2) Given our situation success rate should be 80%-90%
- A different specific homeowner with difficulties is working with board and we wish to continue working with them, so no plans to pursue collection against them
- Of agencies contacted two offered best deal
 - i) One is based in New York
 - ii) The other Seattle and has Bothell office
 - iii) Fees same for both
- Steve to contact Bothell agency to pursue next steps
 - i) National Service Bureau (NSB)
- 6) Landscaping Plans
 - Discussed and brought Becky up to speed on current plans
 - i) Low/no maintenance landscaping
 - ii) Changing landscaper
 - iii) Plan to re-bid contract
 - iv) Cost savings over next few months
 - v) Replace entry landscaping with low maintenance version by Feb./March
 - vi) Hope to only need a landscaper every 3 months
 - vii) Hope to get costs down to \$2,000 instead of the current \$7,000 a year and still look good
 - viii) Low/no maintenance alternatives being considered:

- (1) Artificial Turf
- (2) Rock
- 7) Discussed 75% resolution issue reviewed and settled for now, no change
- 8) Discussed planning for next FY
 - Annual Financial meeting Jan. 8th, 2013
 - Budget based on known income
 - i) If collection process brings in extra will not plan on that income for budget
 - ii) 3 homeowners not current on dues
 - Hope to keep dues same or slightly lower
 - Budget to be finalized by January
 - Considering putting \$1,000 in reserve each year for 5 year pond maintenance plan
 - Next regular board meeting is 12/16, will need to have all board members present to prep for January meeting
 - Discussed past cost reductions and plan to continue
 - i) ROI on waterfall and pond improvements nearly fully realized
 - Raymond to reserve meeting room at Alphy's and contact Anne Marie to send out notices
- 9) Discussed board members will need to be voted in during March annual meeting
 - 1 vacant position
 - 1 appointment by board to be voted on by community / full term starting
 - 1 position up for re-election
- 10) Discussed 3 times yearly landscaping plan to work on all HOA areas
- 11) Discussed work parties should be used to finish up pond areas
 - Should be less work than past times
- 12) Discussed collection agency will start with option for delinquent to just pay up and not go through process
- 13) Discussed if any additional items for January Meeting

- 14) Discussed potential new board members
- 15) Discussed past projects are coming to fruition and any additional efforts needed
 - Cost have come down each year
 - As administrative tasks become more manageable Anne Marie's services would be next area to consider cutting back

16) Discussed sending out information to community on snowplowing during winter months

• County not doing as much plowing due to budget cuts

17) Adjournment 8:15 PM

• MSP 3-0 to Adjourn